

For immediate release

Knight Frank forms strategic collaboration with Henry Wiltshire to cement presence in Abu Dhabi

Abu Dhabi, UAE | 9 September 2025: Global real estate consultancy Knight Frank has formed a collaboration with leading boutique residential brokerage, Henry Wiltshire International, to combine Knight Frank's global reach with Henry Wiltshire's deep-rooted expertise in Abu Dhabi's prime residential market.

The association marks a significant milestone in Knight Frank's regional expansion, providing an established and highly respected residential platform in the capital that allows both firms to pursue various project mandates and collaborate on high-profile developments, such as SHA Residences Emirates Island, a project already entrusted to Knight Frank's Exclusive Project Sales team, and for which Knight Frank has been appointed as lead agent.

Will McKintosh, Regional Partner – Head of Residential, MENA, Knight Frank, commented: *"Our collaboration with Henry Wiltshire comes at a pivotal time for Abu Dhabi. The market is evolving rapidly and we're seeing increasing demand for prime property, driven by strong fundamentals and growing international interest. With Henry Wiltshire's excellent local knowledge and trusted client relationships, and Knight Frank's global reach and residential expertise, we are looking forward to working together and creating long-term success in the capital."*

Founded by Andrew Covill in 2014, Henry Wiltshire International's Abu Dhabi office has established itself as the capital's leading boutique real estate consultancy. Covill has over 17 years of experience in Abu Dhabi, following a successful career at Ballymore Group in London, and leads a team of advisors known for their exceptional understanding of the local prime market.

Henry Wiltshire has regularly been appointed as the exclusive agency for high-profile developments, such as Nudra on Saadiyat Island, an entire building in Mayan on Yas Island, as well as three private residential apartment buildings. The agency's work has led to recognition in the Property Finder Awards as Most Outstanding and Best Quality Agency in 2018, 2019, 2021, 2022 and 2024, among other accolades.

Andrew Covill, Owner and Director, Henry Wiltshire International - Abu Dhabi said: *"I am delighted that Henry Wiltshire International is entering into a collaboration with Knight Frank, arguably the most trusted and respected estate agency operating on a global level. The combination of our experience and reputation in Abu Dhabi and Knight Frank's international reach will allow us to provide outstanding solutions and service for developers and private clients buying or selling property in the capital. As Abu Dhabi enters an exciting new phase in its business environment, economy and property market, our joint talent and expertise will position us at the forefront of the market."*

The collaboration reinforces Knight Frank's commitment to expanding its residential services in the MENA region. Whilst already a leading firm in Dubai, this new alliance will extend Knight Frank's ability to serve and support private clients and developers more comprehensively in the capital, especially as residential demand in Abu Dhabi increases.

Rupert Dawes, Global Head of Residential, Knight Frank, concluded: *"This move is a clear statement of Knight Frank's long-term commitment to Abu Dhabi. The capital is rapidly rising on the global stage, and our collaboration with Henry Wiltshire gives us the ideal platform to support landmark developments and connect them with international audiences. We see extraordinary potential in Abu Dhabi's residential market and look forward to helping shape its next chapter alongside Henry Wiltshire."*

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About Knight Frank

Knight Frank LLP is the leading independent global property consultancy. Headquartered in London, the Knight Frank network has 740+ offices across 50+ territories and more than 27,000 people. We advise clients ranging from individual owners and buyers to major developers, investors, and corporate tenants. For further information about the firm, please visit www.knightfrank.com.

In the MENA region, we have strategically positioned offices in key countries such as the United Arab Emirates, Saudi Arabia, Bahrain, Qatar and Egypt. For the past 16 years, we have been offering integrated residential and commercial real estate services, including transactional support, consultancy and management.

Understanding the unique intricacies of local markets is at the core of what we do, we blend this understanding with our global resources to provide you with tailored solutions that meet your specific needs. At Knight Frank, excellence, innovation and a genuine focus on our clients drive everything we do. We are not just consultants; we are trusted partners in property ready to support you on your real estate journey, no matter the scale of your endeavour.

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About Henry Wiltshire International

Henry Wiltshire International is a distinguished boutique real estate agency with over eleven years of expertise in the luxury property market in Abu Dhabi. Specialising in residential sales, the agency has built a strong presence, particularly in the luxury communities across Saadiyat, Jubail and Yas Islands.

Andrew Covill, the founder of Henry Wiltshire International in the UAE, brings 35 years of international development sales and marketing experience to the firm. For the past 17 years, he has focused exclusively on the Abu Dhabi prime residential market.

The firm has a track record of sales across prestigious developments, including the golf course villas at St Regis Resort, Saadiyat Beach Villas, custom-built homes at Saadiyat Beach Golf Views and Nurai Island, as well as beachfront villas at Hidd Al Saadiyat. The agency has also been appointed as the exclusive lead agent to launch developments such as the beachfront Nudra project for Imkan Properties, luxury residences overlooking the Yas Links golf course, investment buildings for private office owners, and being a joint exclusive agent for Aldar Investment Properties' residential portfolio.

The agency has been recognised by Property Finder as *Quality Brokerage of the Year – Abu Dhabi Boutique* in 2021, 2022 and 2024; *Most Outstanding Abu Dhabi Brokerage* in 2018 and 2019; and Property Finder's *House of SuperAgents* in 2022 and 2024.

www.henrywiltshire.ae